







Dollars and Sense

A smart decision that can really pay off

Want to spend less on your energy bills? Choosing natural gas for your home is a decision that can really pay off. Virginia homeowners can save up to 60 percent on their energy bills by switching to natural gas heating and water heating from other energy sources. And when you consider that heating and water heating typically make up two of the largest energy expenses for your home, it just makes sense to better understand how much you can save with natural gas.

Switching makes sense

Natural gas is clean

Using natural gas for heating, water heating, cooking and clothes drying can cut carbon emissions nearly in half. It's simply better for the environment.

· Natural gas is reliable

A safe, underground pipeline system provides a continuous supply, so no need to worry about running out or the need to refill a tank.

· Natural gas is affordable

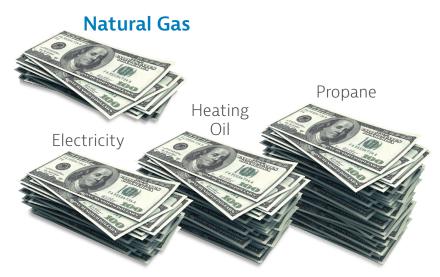
Natural Gas

Electricity

Heating Oil

Propane

Through its multiple, abundant sources across the region, we are able to competitively purchase gas at lower prices, store it for future use and pass those savings directly on to you, our customer.



Spend less with natural gas*

Compare for yourself and see how much you can save by switching to natural gas. The charts below display the average amount spent annually by Virginia homeowners on home heating and water heating.

Home Heating

Standard Appliance	High Efficiency Appliance
\$723	\$631
\$1,054	\$998
\$1,344	\$1,249
\$1,837	\$1,566

Water Heaters

Standard Efficiency Tank Style	High Efficiency Tank Style	High Efficiency Tankless
\$273	\$261	\$216
\$538	\$533	\$522
**	**	**
\$770	\$681	\$573

^{*} Virginia energy operating costs only, does not include equipment, installation or maintenance cost. Average VA residential retail price. Nov 2020 - Mar 2021. Source: EIA ** Heating oil is seldom used in water heating applications.

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No power? No problem!



Many natural gas appliances work during a power outage!

There are many ways to add comfort to your whole home with natural gas!



1. Furnace

- Quick recovery through auto setback thermostats that work with faster air flow to keep air comfy and save money
- Dependable warmth with efficiencies of up to 98%
- Enhanced comfort with heat that is up to 20 degrees warmer than heat pump air.
- The expected lifespan of a natural gas furnace is twice as long as an electric heat pump



2. Tankless Water Heater

- Up to 40% more energy efficient than tank style water heaters
- Endless supply of hot water
- No more storing unneeded hot water
- Life expectancy of more than 20 years
- Space saving over tank style



3. Space Heater

- Fits almost anywhere
- Heat source during power outage
- Wide range of sizes



4. Lighting

- Warm soft glow gives your home unique charm and elegant appeal
- Added safety/security without attracting bugs



5. Fireplace Logs

- Heat source during power outages
- Ambiance & comfort without a mess
- Extensive selection of realistic-looking logs with adjustable flame, remote control starting and thermostats



6. Range Cooking

- Instant on/off with easy cleanup for ultimate convenience
- Precise temperature control makes it the preferred choice of professional chefs



7. Grills

- Convenience year-round with no mess or tank exchange
- Cook during power outages
- Flexible piping installation provides more location options



8. Tank Water Heater

- Cost up to 62% less to operate than electric tank water heaters
- Heats water faster than electric
- Storage capacity from 30-100 gal.; quick heating with less cost
- Smaller tank requirements vs. electric



9. Clothes Dryer

- Dry three loads for the same price as one electric load
- More heat capacity, less drying time, less operating costs and extended life of clothes



10. Standby Generators

- Provides electricity during power outages
- Additional security don't be left in the dark!
- Quiet, safe operation